

Online Video and Broadband Service **Provider Strategies**

By Jayant Dasari, Research Analyst

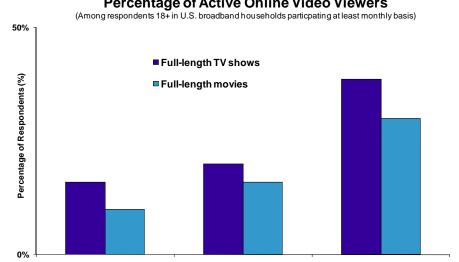
2Q 2010

Synopsis

This report examines the key technology trends and business requirements that are shaping the market for online video services and the competitive environment driving the entry of broadband providers into this space through initiatives such as TV Everywhere. In addition, the report also discusses the consumer interest in online video services and their willingness to pay for such solutions.

People Watching TV and Movies Online

Percentage of Active Online Video Viewers



Q2/2007 Q3/2008 Q3/2009 Sources: Global Digital Living II (2007); TV 2.0: The Consumer Perspective (2008); and Mobile & Broadband Bundled Services (2009) © 2010 Parks Associates

Publish Date: 2Q 10

"The increased penetration of connected CE is affecting the competitive ecosystem of the television industry," said Jayant Dasari, research analyst, Parks Associates. "There is a danger that as consumers access video content online free-of-charge from anywhere with any device, they will start to view pay-TV services as expendable. Providers are working to head off this shift in consumer perception."

Contents

The Bottom Line

Online Video Services Market Dashboard

1.0 Report Focus and Summary

- 1.1 Burning Questions for the Online Video Market
- 1.2 Scope of the Report
- 1.3 Sources of Data
- 1.4 Definitions and Descriptions
- 1.5 Glossary of Terms

2.0 Consumer Video Services Market Analysis

- 2.1 Online Video Defining Over the Top Content
- 2.2 Online Video Gaining Consumer Attention and Money
- 2.3 Online Video Consumption Demand Drivers and Content Sources
- 2.4 Online Video Implications for Video Services Value Chain
 - 2.4.1 Broadcast Networks and Affiliates
 - 2.4.2 Cable Networks and Pay-TV Providers
 - 2.4.3 TV Everywhere – Business Models and the Role of Broadband **Providers**

TV Everywhere

Business Models and the Role of Broadband Providers

The Network Neutrality Debate



Online Video and Broadband Service Provider Strategies

By Jayant Dasari, Research Analyst

2Q 2010

- 2.5 Online Video Delivery and Value Chain
- 2.6 Online Video The Consumer Perspective

3.0 Technology and Trends

- 3.1 Security and Entitlement
- 3.2 Video Formats and Distribution

4.0 Market Forecasts

- 4.1 Market Drivers and Barriers
- 4.2 Forecast Methodology

5.0 Implications and Recommendations

Figures

Regulatory Authorities and Industry Consortium References

Companies Interviewed for this Report

Key Network Elements of IPTV and Online Video

IPTV and Online Video Comparison

Broadband Access Speed Forecast

Internet Video Traffic Growth Rate

Internet Video Usage among Broadband Households

Online Video Consumption

Leading Online Video Sources in the U.S.

Top Reasons for Watching TV Shows Online

Broadcaster Traditional Business Models

Year-over-Year Change in Major Broadcaster Revenues

Major Broadcaster Online Properties

Benefits and Challenges of Online Video for Broadcasters

Cable Networks and Pay-TV Provider Business Model

Year-over-Year Change in Networks' Earnings

Subscription Revenues for Leading Cable Networks

Major TV Everywhere Initiatives Launched in the U.S.

Broadband Entertainment

Online Video Delivery Value Chain

Elements of Internet Video Content and Ad Management

Leading TV Everywhere Solution Providers

High Likelihood of Cancelling Pay-TV Service

Appeal of and Willingness to Pay for a TV Everywhere Feature

SAML Protocol Flow in Web Browser SSO Application

SAML Building Blocks

Online Video Users Forecast Methodology

Broadband Households Forecast

Online Video User Forecast



Online Video and Broadband Service Provider Strategies

By Jayant Dasari, Research Analyst

2Q 2010

Attributes

Parks Associates 5310 Harvest Hill Road Suite 235 Lock Box 162 Dallas TX 75230-5805

800.727.5711 toll free 972.490.1113 phone 972.490.1133 fax

parksassociates.com sales@ parksassociates.com Authored by Jayant Dasari Executive Editor: Tricia Parks Published by Parks Associates

© April 2010 Parks Associates Dallas, Texas 75230

All rights reserved. No part of this book may be reproduced, in any form or by any means, without permission in writing from the publisher.

Printed in the United States of America.

Disclaimer

Parks Associates has made every reasonable effort to ensure that all information in this report is correct. We assume no responsibility for any inadvertent errors.