

# Online Video Advertising: Strategies & Results

By Heather Way, Research Analyst

2Q 2010

#### **Synopsis**

This report provides indepth profiles of the major U.S. online video advertising industry players. The report analyzes consumer use of online video and patterns based on key advertising demographics. Additionally, the report reviews existing business and pricing models and details major online video ad formats. Finally, the study provides recommendations for industry investors and five-year forecasts for U.S. online video advertising revenues.

# Consumers who regularly view online video

# Download or Stream Online Video - At Least Once a Month



Source: *All Eyes on Video, U.S.,* December 2009 © 2010 Parks Associates

Adults 18-34

\*Via computer, iPod, mobile phone, game console, or other device

Adults 55+

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"Online video viewing will continue to increase at high rates, therefore advertisers, content providers, and service operators must identify the true impact of online video on the traditional broadcast and cable TV industry," said Heather Way, research analyst, Parks Associates. "While inadequate audience reach, metric standardization, and consumer affinity for traditional TV viewing inhibit immediate growth, advertisers' ability to incorporate crossplatform audience targeting as well as increased content offerings via TV Everywhere initiatives drive steady, long-term online video advertising revenue growth."

Adults 25-54

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U.S. Online Video Viewers

U.S. Monthly Video Usage (in millions/hours)

Online Video Usage

Online Video Usage - Once a Week to Daily

Download or Stream Online Video - At Least Once a Month to Daily

Download or Stream Online Video - Once a Week to Daily

Online Video Viewing Activities – At Least Once a Week to Daily

User-generated (UGC) Online Video Viewing – At Least Once a Month to Daily

Online Video Content Type – Viewing At Least Once a Week to Daily

Premium Online Video Content Type - Viewing At Least Once a Week to Daily

Ad-Supported Online Video Usage – By Content Provider



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Consumers Who Prefer to Watch Video on TV Set Consumer Attitude toward Relevant Advertising Messages Major Online Video Ad Formats, Pricing Models, and Metrics Online Video Advertising Revenue Forecast Methodology U.S. Online Video Advertising Revenue 2009 – 2014 U.S. Online Video Advertising Revenue by Format

#### **Attributes**

Parks Associates 5310 Harvest Hill Road Suite 235 Lock Box 162 Dallas TX 75230-5805

800.727.5711 toll free 972.490.1113 phone 972.490.1133 fax

parksassociates.com sales@ parksassociates.com Authored by Heather Way Executive Editor: Tricia Parks Published by Parks Associates

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