

Digital Home Tech Support: Analysis and Forecasts

By Kurt Scherf, Vice President and Principal Analyst

2Q 2009

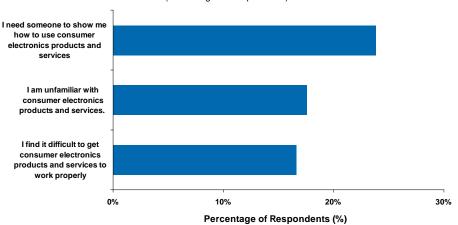
Synopsis

This report provides analysis on the business of digital home customer support. It examines the market for technical support services for such digital lifestyles categories as PCs, Internet, and consumer electronics. It provides an overview of key companies providing both technology support services and solutions and includes market forecasts through 2013.

Consumer Sentiments about Home Technology

Consumer Sentiments about Home Technology

(Percentage of Respondents)



Source: TV 2.0: The Consumer Perspective
Sample base: 2,720 broadband HHs in the U.S., ±2%

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"The market for digital home technology support is one of the most dynamically-growing segments," said Kurt Scherf, vice president and principal analyst with Parks Associates. "As consumers grapple with evermore complex digital home technology headaches, 'DIY' is quickly becoming 'do-if-for-me,' which opens up significant opportunity for many players."

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Simplified and Persistent Connectivity Enhanced Diagnostics/"Flight Data Recorder and Control" Remote OS Capabilities Offer Efficiencies and New Capabilities Enhancements to Existing Services

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Key Assumptions for New Home Computer Set-up Services

Key Assumptions for Remote Home Computer/Home Networking Services

Key Assumptions for Remote Home Computer Tune-up Services

Key Assumptions for On-site Home Networking Troubleshooting Services

Key Assumptions for Home Network Set-up Services Total Revenues: Digital Home Technical Support (Table) Total Revenues: Digital Home Technical Support (Chart)

Customer Support Lifecycle

Attributes

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